

# BLAKE SALTSMAN

720 N 17<sup>th</sup> Street Unit 10, St. Charles, Illinois

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## EDUCATION

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The University of Tennessee, Knoxville, Haslam College of Business

*bachelor of science in business administration*

**Major:** Accounting

Graduation: May 2020

3.66

**Honors:** Dean's List, National Society of Collegiate Scholars Member

## EXPERIENCE

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**Jones, Sager & Company LLC**

**St. Charles, IL**

*Intern*

August 2018-Present

- Analyzed and organized 1,200 client files in preparation for 2019 tax season
- Communicated with CPAs and clients about potential business endeavors
- Aided secretaries in day to day duties such as answering calls, building shelves, running mail to post office, etc.

**Kyäni**

**St. Charles, IL**

*Independent Business Partner, Distributor*

July 2018-Present

- Strategize effective approaches to attaining customers with a team of 80 people
- Built and recruited a personal team of 15 people, and counting
- Contributed to the top distributing team of the Americas for the week of 7/29
- Collaborate with team solely through online communication

## LEADERSHIP

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**St. Charles Boys Baseball**

**St. Charles, IL**

*Head Coach, 14U*

January 2014-Present

- Instruct a group of 12-14 14 year olds, prepare them for high school baseball
- Coordinate practices and a 70 game schedule for each summer
- Inspire young men to succeed in all facets of life, not just baseball

**Club Baseball**

**Tucson, AZ**

*Member, Treasurer*

September 2016-May 2018

- Lead a group of peers to success on the baseball field
- Balanced and formed a \$40,000 budget each year that allows team to travel
- Created 7 fundraising events totaling in \$7,300 for the club

## SKILLS, INTERESTS & ACTIVITIES

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**Skills:** Social media communication, Proficient in Excel, Strong with Fireworks (graphic design)

**Certifications & Training:** Life-saving certified by American Red Cross

**Activities:** Club Baseball, ELLER Elite, National Society of Collegiate Scholars

**Interests:** Sports, Working with youth, Accounting, Network Marketing