

BLAKE SALTSMAN

720 N 17th Street Unit 10, St. Charles, Illinois

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EDUCATION

The University of Tennessee, Knoxville, Haslam College of Business

bachelor of science in business administration

Major: Accounting

Graduation: May 2020

3.66

Honors: Dean's List, National Society of Collegiate Scholars Member

EXPERIENCE

Jones, Sager & Company LLC

St. Charles, IL

Intern

August 2018-Present

- Analyzed and organized 1,200 client files in preparation for 2019 tax season
- Communicated with CPAs and clients about potential business endeavors
- Aided secretaries in day to day duties such as answering calls, building shelves, running mail to post office, etc.

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St. Charles, IL

Independent Business Partner, Distributor

July 2018-Present

- Strategize effective approaches to attaining customers with a team of 80 people
- Built and recruited a personal team of 15 people, and counting
- Contributed to the top distributing team of the Americas for the week of 7/29
- Collaborate with team solely through online communication

LEADERSHIP

St. Charles Boys Baseball

St. Charles, IL

Head Coach, 14U

January 2014-Present

- Instruct a group of 12-14 14 year olds, prepare them for high school baseball
- Coordinate practices and a 70 game schedule for each summer
- Inspire young men to succeed in all facets of life, not just baseball

Club Baseball

Tucson, AZ

Member, Treasurer

September 2016-May 2018

- Lead a group of peers to success on the baseball field
- Balanced and formed a \$40,000 budget each year that allows team to travel
- Created 7 fundraising events totaling in \$7,300 for the club

SKILLS, INTERESTS & ACTIVITIES

Skills: Social media communication, Proficient in Excel, Strong with Fireworks (graphic design)

Certifications & Training: Life-saving certified by American Red Cross

Activities: Club Baseball, ELLER Elite, National Society of Collegiate Scholars

Interests: Sports, Working with youth, Accounting, Network Marketing